

## Allcargo Global Logistics Limited Registered Office: 5th Floor, Diamond Square, C.S.T.Road, Kalina, Santacruz (E), Mumbai - 400098

### **UNAUDITED FINANCIAL RESULTS (STANDALONE)** FOR THE QUARTER AND NINE MONTHS ENDED 30TH SEPTEMBER, 2007

| (SUBJECT TO LIMITED REVIEW) (Rs.in millions) |  |               |             |                   |             |                       |  |  |
|--|--|---------------|-------------|-------------------|-------------|-----------------------|--|--|
| Sr.No  | Particulars  | Quarter ended |             | Nine months ended |             | Year ended (9 months) |  |  |
|  |  | 30.09.2007    | 30.09.2006  | 30.09.2007        | 30.09.2006  | 31.12.2006            |  |  |
|  |  | (Unaudited)   | (Unaudited) | (Unaudited)       | (Unaudited) | Audited               |  |  |
| 1  | Net Income from Operations   | 784.51        | 882.65      | 2,359.44          | 2,276.43    | 2,247.75              |  |  |
| 2  | Operational Expenses   | 552.51        | 646.34      | 1633.46           | 1619.02     | 1569.98               |  |  |
| 3  | Staff Cost   | 36.30         | 33.02       | 112.19            | 89.83       | 97.41                 |  |  |
| 4  | Other Expenses   | 50.68         | 39.60       | 135.47            | 110.67      | 113.98                |  |  |
| 5  | Gross Profit   | 145.02        | 163.69      | 478.32            | 456.91      | 466.38                |  |  |
| 6  | Depreciation   | 23.00         | 17.32       | 62.68             | 45.55       | 29.30                 |  |  |
| 7  | Operating Profit before interest   | 122.02        | 146.37      | 415.64            | 411.36      | 437.08                |  |  |
| 8  | Interest   | 1.19          | 0.83        | 4.28              | 17.14       | 11.52                 |  |  |
| 9  | Exceptional Items  | -             | -           | -                 | -           |                       |  |  |
| 10   | Operating Profit after interest and<br>Exceptional Items   | 120.83        | 145.54      | 411.36            | 394.22      | 425.56                |  |  |
| 11   | Other Income   | 17.93         | 6.49        | 43.07             | 32.89       | 45.65                 |  |  |
| 12   | Profit from Ordinary Activities before tax   | 138.76        | 152.03      | 454.43            | 427.11      | 471.21                |  |  |
| 13   | Tax Expense  |               |             |                   |             |                       |  |  |
|  | - Current Tax  | 15.72         | 16.65       | 55.82             | 42.51       | 57.49                 |  |  |
|  | - Fringe Benefit Tax   | 1.20          | 0.94        | 3.70              | 4.62        | 22.65                 |  |  |
|  | - Differred Tax  | 8.40          | (1.37)      | 21.41             | (3.55)      | 2.97                  |  |  |
| 14   | Net Profit from Ordinary Activities after tax  | 113.44        | 135.81      | 373.50            | 383.53      | 388.10                |  |  |
| 15   | Extraordinary Prior Period items - Net   | -             | -           | 39.80             |             | 42.74                 |  |  |
| 16   | Net Profit   | 113.44        | 135.81      | 413.30            | 383.53      | 430.84                |  |  |
| 17   | Paid-up equity share capital   | 202.56        | 202.56      | 202.56            | 202.56      | 202.56                |  |  |
|  | (Face value Rs.10 per share)   |               |             |                   |             |                       |  |  |
| 18   | Reserves excluding Revaluation Reserves<br>(as per balance sheet) of previous<br>accounting year |               |             |                   |             | 3,017.33              |  |  |
| 19   | Earnings Per Share (EPS)   |               |             |                   |             |                       |  |  |
|  | - Before Extraordinary items   |               |             |                   |             |                       |  |  |
|  | a. Basic   | 5.97          | 7.00        | 18.81             | 14.43       | 19.71                 |  |  |
|  | b. Diluted   | 5.96          | 6.98        | 18.77             | 14.39       | 19.66                 |  |  |
|  | - After Extraordinary items  |               |             |                   |             |                       |  |  |
|  | a. Basic   | 5.60          | 7.00        | 20.40             | 14.43       | 21.84                 |  |  |
|  | b. Diluted   | 5.59          | 6.98        | 20.36             | 14.39       | 21.78                 |  |  |
| 20   | Public Shareholding  |               |             |                   |             |                       |  |  |
|  | No of Shares   | 4,132,120     | 4,132,120   | 4,132,120         | 4,132,120   | 4,132,120             |  |  |
|  | Percentage of shareholding   | 20.40%        | 20.40%      | 20.40%            | 20.40%      | 20.40%                |  |  |

| SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED (STANDALONE) |   |                           |                           |                           |                           |                       |  |  |  |  |  |
|--|---|---------------------------|---------------------------|---------------------------|---------------------------|-----------------------|--|--|--|--|--|
| FOR THE QUARTER AND NINE MONTHS ENDED 30TH SEPTEMBER, 2007     |   |                           |                           |                           |                           |                       |  |  |  |  |  |
| (SUBJECT TO LIMITED REVIEW) (Rs. In millions)                  |   |                           |                           |                           |                           |                       |  |  |  |  |  |
| Sr.No  | Particulars                             | Quarter ended             |                           | Nine months ended         |                           | Year ended (9 months) |  |  |  |  |  |
|  |   | 30.09.2007<br>(Unaudited) | 30.09.2006<br>(Unaudited) | 30.09.2007<br>(Unaudited) | 30.09.2006<br>(Unaudited) | 31.12.2006<br>Audited |  |  |  |  |  |
| 1  | Segment Revenue                         | , ,                       | , ,                       | ,                         | , ,                       |                       |  |  |  |  |  |
|  | a. Multimodal Transport Operations      | 568.29                    | 672.01                    | 1,686.69                  | 1,717.47                  | 1,629.06              |  |  |  |  |  |
|  | b. Container Freight Station Operations | 216.22                    | 210.64                    | 672.75                    | 558.96                    | 618.69                |  |  |  |  |  |
|  | Total                                   | 784.51                    | 882.65                    | 2,359.44                  | 2,276.43                  | 2,247.75              |  |  |  |  |  |
| 2  | Results                                 |                           |                           |                           |                           |                       |  |  |  |  |  |
|  | Profit before Tax and Interest          |                           |                           |                           |                           |                       |  |  |  |  |  |
|  | a. Multimodal Transport Operations      | 29.73                     | 31.55                     | 96.97                     | 98.42                     | 92.95                 |  |  |  |  |  |
|  | b. Container Freight Station Operations | 92.29                     | 114.82                    | 318.67                    | 314.94                    | 349.87                |  |  |  |  |  |
|  | Total                                   | 122.02                    | 146.37                    | 415.64                    | 413.36                    | 442.82                |  |  |  |  |  |
|  | Less                                    |                           |                           |                           |                           |                       |  |  |  |  |  |
|  | i. Interest                             | (1.19)                    | (0.83)                    | (4.28)                    | (17.14)                   | (11.52)               |  |  |  |  |  |
|  | ii. Other unallocable expenditure       |                           |                           |                           | (2.00)                    |                       |  |  |  |  |  |
|  | Add                                     |                           |                           |                           |                           |                       |  |  |  |  |  |
|  | i. Other unallocable income             | 17.93                     | 6.49                      | 43.07                     | 32.89                     | 39.90                 |  |  |  |  |  |
|  | Profit before tax                       | 138.76                    | 152.03                    | 454.43                    | 427.11                    | 471.21                |  |  |  |  |  |
| 3  | Capital Employed                        |                           |                           |                           |                           |                       |  |  |  |  |  |
|  | a. Multimodal Transport Operations      | 546.07                    | 370.50                    | 597.07                    | 370.50                    | 427.28                |  |  |  |  |  |
|  | b. Container Freight Station Operations | 1,160.60                  | 443.15                    | 1,160.60                  | 443.15                    | 631.94                |  |  |  |  |  |
|  | Total                                   | 1,706.67                  | 813.65                    | 1,757.67                  | 813.65                    | 1,059.22              |  |  |  |  |  |

## Allcargo Global Logistics Limited

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# UNAUDITED FINANCIAL RESULTS(CONSOLIDATED) FOR THE QUARTER AND NINE MONTHS ENDED 30TH SEPTEMBER, 2007

(NOT SUBJECT TO LIMITED REVIEW) (Rs.in millions) **Particulars** Year ended Sr.No Quarter ended Nine months ended months) 30.09.2007 30.09.2006 30.09.2007 30.09.2006 31.12.2006 (Unaudited) (Unaudited) (Unaudited) (Unaudited) Audited Net Income from Operations 4,038.89 4,183.82 11,813.23 8,848.50 8,954.09 1 2828.87 8115.74 6189.21 6124.82 2 Operational Expenses 2891.21 1,775.92 1,078.72 3 Staff Cost 641.61 607.44 1,173.49 285.00 338.23 1.068.17 698.12 952.26 Other Expenses 4 787.68 798.29 5 **Gross Profit** 283.41 346.94 853.40 46.21 45.99 133.34 101.95 78.78 6 Depreciation 237.20 300.95 720.06 685.73 719.51 Operating Profit before interest 7 8 15.38 14.62 40.79 43.09 52.55 Interest 9 Exceptional Items Operating Profit after interest and Exceptional 10 221.82 286.33 679.27 642.64 666.96 Items 6.92 33.59 49.84 22.89 72.24 11 Other Income 12 244.71 293.25 751.51 676.23 716.80 Profit from Ordinary Activities before tax 13 Tax Expense **Current Tax** 40.85 53.09 116.55 94.56 105.47 3.70 4.62 0.94 Fringe Benefit Tax 1.20 67.44 8.40 (1.21)21.40 2.97 Differred Tax (3.41)Net Profit from Ordinary Activities after tax 14 194.26 240.43 609.86 580.46 540.92 15 Extraordinary Prior Period items - Net (5.15)10.21 79.09 620.01 189.11 240.43 620.07 580.46 16 Net Profit 17 17.17 27.08 16.27 16.48 8.38 Minority Interest 18 Net Profit after minority interest 171.94 232.05 592.99 564.19 603.53

## **Allcargo Global Logistics Limited**

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### **Notes-Standalone Financial Results**

- The above results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on October 30, 2007.
- The Company raised Rs.1,403.33 million through IPO and as on September 30, 2007, the amount utilized as per the "Objects to the Issue" is Rs.1,363.68 million and the balance amount of Rs.39.65 million has been invested pending utilization, as per the "Object to the Issue", as amended by the Company vide its approval at the Extra Ordinary General Meeting held on January 5, 2007, inter-alia, to include acquisition of land and setting up of Container Freight Station/Inland Container Depots and other similar projects thereon at various other locations in India.
- During the quarter, the Company sold 18.99% (representing 30,500 equity share) of its holding in ECU Hold NV to its wholly owned subsidiary, Allcargo Belgium NV for Euro 5 Mn. This has resulted in a long term capital gain of Rs 7.39 Mn included in other income.
- The Company further infused Euro 9.94 Mn for issuance of 9,938 equity shares in its wholly owned subsidiary Allcargo Belgium NV.
- The Board of Directors of the Company at its meeting held on October 12, 2007 had approved the Scheme of Arrangement u/s 391 to 394 of the Companies Act, 1956 ('the Scheme') for acquisition of the business of Projects and Equipment Division of Transindia Freight Services Private Limited (TFSPL) with effect from January 1, 2007 ('The Appointed Date').
  - As per the Scheme, shareholder of TFSPL will be entitled to receive 518 equity shares of Rs.10 each fully paid of the Company for every 100 equity shares of Rs.10 each fully paid held in TFSPL. The Scheme approved by the respective Boards is subject to all necessary statutory approvals. The effect of the Scheme of Arrangement on the financial results will be given upon the Scheme becomes effective.
- The Board of Directors of the Company at its meeting held on October 12, 2007 had approved raising fund upto Rs.3000 Mn. through issue of equity shares and / or equity linked instrument / securities.
- There are no complaints pending at the beginning of the quarter, no complaints received during the quarter and no complaints are pending at the end of the quarter.
- The above results has been prepared in adherance to the amended clause 41 of the Listing Agreement with the Stock Exchanges.
- 9 Figures for the previous period/year have been regrouped / restated, wherever necessary.

#### **Notes-Consolidated Financial Results**

- The consolidated financial results for the third quarter and nine months ended September 30, 2007, include the financial results of the direct/indirect subsidiaries, namely Contech Transport Services Pvt. Ltd., Allcargo Belgium N.V., ECU Hold N.V. and Hindustan Cargo Limited, whereas for the corresponding quarter of previous year include the financial results of the subsidiaries, Contech Transport Services Pvt. Ltd., ECU Hold N.V. and Allcargo Belgium N.V. and the audited consolidated financial results for the period ended December 31, 2006, includes the financial results of Contech Transport Services Pvt. Ltd., ECU Hold N.V. and Allcargo Belgium N.V.
- The net profit has been arrived at after taking into account minority interest share but before the adjustment of write-off of Goodwill, if any.
- Figures for the previous period/year have been regrouped / restated, wherever necessary.

For and on behalf of the Board

Place : Mumbai Shashi Kiran Shetty
Dated :30/10/2007 Chairman and Managing Director