## Sustainable high growth-yet another quarter of excellence...

**OUTSTANDING EFFORTS** 

**EBITDA** INCREASED

138%



**OUTSTANDING RESULTS** 

Geography simplified

## **ALLCARGO GLOBAL LOGISTICS LIMITED**

**NCREASED** 

145%

Regd. Office: Diamond Square, 5th Floor, CST Road, Kalina, Santacruz (E), Mumbai - 400 098.

## Unaudited Financial Results for the 3<sup>rd</sup> Quarter and Nine Months ended September 30, 2008

		STAND-ALONE RESULTS (REVIEWED) (Rs. in Lakhs)					CONSOLIDATED RESULTS (NOT REVIEWED) (Rs. in Lakhs)				
Sr.	Particulars	Quarter	Ended			Year Ended	Quarter Ended		Nine Months Ended		Year Ended
No.		30.09.2008 (Unaudited)	30.09.2007 (Unaudited)	30.09.2008 (Unaudited)	30.09.2007 (Unaudited)	31.12.2007 (Audited)	30.09.2008 (Unaudited)	30.09.2007 (Unaudited)	30.09.2008 (Unaudited)	30.09.2007 (Unaudited)	31.12.2007 (Audited)
1	Income from Operations	13,860.92	7,845.10	37,526.86	23,594.40	36,004.70	63,151.80	40,388.87	161,060.70	118,132.22	161,346.30
2	Operating Expenses	8,595.75	5,525.10	23,454.96	16,334.60	23,008.60	42,611.20	28,288.70	105,820.30	81,082.36	103,968.20
3	Staff Cost	695.38	363.00	1,920.82	1,121.90	2,284.90	8,128.20	6,416.10	22,867.30	17,759.23	26,922.40
4	Other Expenditure	869.47	506.80	2,375.71	1,354.70	2,907.70	5,249.20	2,850.03	14,941.50	10,681.78	16,240.50
5	Gross Profit	3,700.32	1,450.20	9,775.37	4,783.20	7,803.51	7,163.20	2,834.03	17,431.60	8,608.84	14,215.20
6	Depreciation	728.34	230.00	1,727.74	626.80	1,420.20	1,056.60	462.10	2,779.90	1,331.14	2,522.80
7	Operating Profit Before Interest	2,971.98	1,220.20	8,047.62	4,156.40	6,383.31	6,106.60	2,371.93	14,651.70	7,277.70	11,692.40
8	Interest	371.90	11.90	806.89	42.80	209 50	590.20	153.80	1,324.70	407.93	1,234.70
9	Exceptional Items	-	-	-	-	(408.20)	(28.70)	-	(28.70)	-	(53.40)
10	Operating Profit after Interest and Exceptional Items	2,600.09	1,208.30	7,240.73	4,113.60	6,582.01	5,545.10	2,218.13	13,355.70	6,869.77	10,511.10
11	Other Income	130.85	179.30	459.84	430.70	448.40	140.40	228.90	479.60	722.40	514.90
12	Profit from Ordinary	2,730.94	1,387.60	7,700.57	4,544.30	7,030.41	5,685.50	2,447.04	13,835.30	7,592.18	11,026.00
13	Activities before Tax Tax Expense	_	_			_	-,	_,	,	.,	,
10	- Current Tax	310.60	157.20	873.60	558.20	545.40	1,128.40	408.52	2.628.60	1,165.55	1.977.10
	- Fringe Benefit Tax	21.03	12.00	62.43	37.00	69.40	21.00	12.00	62.40	37.00	74.50
	- Deferred Tax	280.64	84.00	640.44	214.10	437.10	280.60	84.00	640.40	214.00	334.30
	- Mat Entitlement Credit	(481.63)	04.00	(481.63)	214.10	407.10	(481.60)	04.00	(481.60)	214.00	334.30
14	Net Profit from Ordinary	2,600.30	1,134.40	6,605.73	3,735.00	5,978.51	4,737.10	1,942.52	10,985.50	6,175.63	8,640.10
14	Activities after tax	2,000.50	1,104.40	0,003.73	3,733.00	3,370.31	4,737.10	1,342.32	10,365.50	0,175.05	0,040.10
15	Extra Ordinary Prior	_	_	_	398.00	_		(51.50)		27.10	
13	Period Items - Net		=	-	390.00		=	(31.30)	-	27.10	-
16	Net Profit	2,600.30	1,134.40	6,605.73	4,133.00	5,978.51	4,737.10	1,891.02	10,985.50	6,202.73	8,640.10
17	Minority Interest	2,000.30	1,134.40	0,003.73	4,133.00	3,370.31	532.10	171.70	1,309.70	270.81	984.20
18	Net Profit after Minority Interest						4,205.00	1,719.32	9,675.80	5,931.91	7,655.90
19	Paid up Equity Share Capital	2,236.25	2,025.60	2,236.25	2,025.60	2,235.90	2,236.25	2,025.60	2,236.25	2,025.60	2,235.90
	(Face value of Rs. 10 each)	2,230.23	2,025.00	2,230.23	2,025.00	·	2,230.23	2,025.00	2,230.23	2,025.00	2,235.90
20	Reserves (excluding	-	-	-	-	36,164.50	-	-	-	-	-
	revaluation reserves)										
21	Earnings per share (Not Annualised)										
	- Before Extraordinary Item										
	- Basic	11.63	5.60	29.54	18.44	24.91	18.80	8.50	43.27	29.28	34.23
	- Diluted	11.13	5.59	27.92	18.40	24.87	17.56	8.48	40.20	29.22	34.17
	- After Extraordinary Item										
	- Basic	11.63	5.60	29.54	20.40	26.74	18.80	8.50	43.27	29.28	34.23
	- Diluted	11.13	5.59	27.92	20.36	26.69	17.56	8.48	40.20	29.22	34.17
22	Operating Cash Earning Per Share										
	- Basic	16.14	7.15	40.13	24.56	35.05	24.78	-	58.57	-	47.02
	- Diluted	15.17	6.47	37.40	22.21	34.98	22.91	-	53.90	-	47.02
23	Aggregate of Non-Promoter										
	Shareholding										
	a. Number of Shares	4,135,724	4,132,120	4,135,724	4,132,120	4,132,120	4,135,724	4,132,120	4,135,724	4,132,120	
	b. Percentage of Shareholding	18.49%	20.40%	18.49%	20.40%	24.40%	18.49%	20.40%	18.49%	20.40%	20.40%

Г	SEGMENT WISE REVENUE, RESUI	Highlights -					
Sr.		Quarter	Ended		ths Ended	Year Ended	of the
No.	Particulars	30.09.2008 (Unaudited)	30.09.2007 (Unaudited)	30.09.2008 (Unaudited)	30.09.2007 (Unaudited)	31.12.2007 (Audited)	quarter
1	Segment Revenue						
	a. Multimodal Transport Operations	9,116.83	5,682.90	24,856.93	16,866.90	24,247.40	
	b. Container Freight Station Operations	4,113.28	2,162.20	10,682.23	6,727.50	9,341.30	
	c. Equipment Hiring Division	1,031.27	-	2,976.37	-	2,416.00	56%
	less: Inter Segment Revenue	400.46	=	990.15	-	-	
	Total	13,860.92	7,845.10	37,525.39	23,594.40	36,004.70	
2	Results						Revenue
	Profit before Tax and Interest						INOVOITAGE
	a. Multimodal Transport Operations	1,067.20	297.30	2,908.11	969.70	2,285.80	
	b. Container Freight Station Operations	2,357.83	922.90	5,840.45	3,186.70	4,441.90	7 7
	c. Equipment Hiring Division	187.59	-	940.55	-	1,052.20	121%
	Total	3,612.62	1,220.20	9,689.11	4,156.40	7,779.90	1-1.70
	Less						
	i. Interest	(371.90)	(11.90)	(806.89)	(42.80)	(209.50)	EPS 📙
	ii. Other unallocable expenditure	(640.63)	-	(1,642.95)	-	(1,059.90)	Growth
	Add						5,0,,,,,
	i. Other unallocable income	130.85	179.30	461.31	430.70	520.00	
	Profit before tax	2,730.94	1,387.60	7,700.58	4,544.30	7,030.50	
3	Capital Employed						Rs. 75,20
	a. Multimodal Transport Operations	7,011.88	5,970.70	7,011.88	5,970.70	4,467.10	
	b. Container Freight Station Operations	13,866.17	11,606.00	13,866.17	11,606.00	11,635.50	
	c. Equipment Hiring Division	14,159.66	-	14,159.66		5,722.70	Annualised
L	Total	35,037.71	17,576.70	35,037.71	17,576.70	21,825.30	H EPS -

Notes to Un-audited Financial Results for the 3<sup>rd</sup> Quarter and Nine months ended September 30, 2008 **Standalone Financial Results:** 

- 1. The above results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on October 25, 2008, Limited Review as required under Clause 41 of the Listing Agreement has been completed by the Statutory Auditors of the Company.
- 2. The above results have been prepared in adherence with the amended Clause 41 of the Listing Agreement with Stock
- 3. During the quarter the Company made an allotment of 648 equity shares of Rs.10 each to the employees of the Company against exercise of options granted under the ESOP Scheme of the Company
- There were no complaints pending at the beginning of the quarter. During the quarter 02 complaints received and disposed off. No complaints pending at the end of the quarter.
- 5. Operating Cash earning per share is calculated by adding deferred tax and depreciation to Profit after Tax and dividing the result by outstanding shares.
- Figures for the previous period / year have been regrouped / restated, wherever necessary.
- Consolidated Financial Results:
- The consolidated financial results for the 3rd quarter, include financial results of the direct/indirect subsidiaries, namely Allcargo Belgium N.V., Asia Lines Ltd, Hindustan Cargo Limited and Contech Transport Services Pvt. Ltd.
- The net profit has been arrived at after taking into account minority interest share but before the adjustment of write off of

Figures for the previous period / year have been regrouped / restated, wherever necessary.

Place: Mumbai Date : October 25, 2008

For and behalf of the Board Shashi Kiran Shetty Chairman & Managing Director

shrinking the world... to expand your business

> Allcargo's present operations are in six key areas of the logistics business: Multi-modal Transport Operations | Container Freight Stations | Project and ODC Cargo Handling | Airfreight | Transport Logistics | Equipment Hiring |