



# **ALLCARGO GLOBAL LOGISTICS LIMITED**

Gross Profit

7%

Regd. Office: Diamond Square, 5th Floor, CST Road, Kalina, Santacruz (E), Mumbai - 400 098.

## **UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED JUNE 30, 2010**

|             |  | STANDALONE RESULTS (Rs. in Lakhs) CONSOLIDATED RES |                           |                           |                       |                       | SULTS (Rs. in Lakhs)      |                        |                           |                         |                          |
|-------------|--|--|---------------------------|---------------------------|-----------------------|-----------------------|---------------------------|------------------------|---------------------------|-------------------------|--------------------------|
| Sr.         | Particulars  | Quarter  | Ended                     | Six Month                 | s Ended               | Year Ended            | Quarter Ended             |                        | Six Months Ended          |                         | Year Ended               |
| No.         |  | 30.06.2010<br>(Unaudited)                          | 30.06.2009<br>(Unaudited) | 30.06.2010<br>(Unaudited) | (Unaudited)           |                       | 30.06.2010<br>(Unaudited) |                        | 30.06.2010<br>(Unaudited) | (Unaudited)             | 31.12.2009<br>(Audited)  |
| 1           | Income from Operations   | 16,216.42  | 11,642.25                 |                           | 24,444.71             | 51,675.62             | 63,949.52                 | 52,324.52<br>33.652.74 |                           | 100,388.93<br>63.472.99 | 206,093.31<br>130.517.15 |
| 2           | Operating Expenses<br>Staff Cost   | 10,111.70<br>1,206.74                              | 6,491.84<br>726.21        | 20,278.63 2,244.90        | 13,952.84<br>1,584.03 | 30,291.15<br>3,578.29 | 43,752.93<br>8,994.65     | 8,589.35               |                           | 17,032.87               | 34,656.56                |
| 3<br>4<br>5 | Other Expenditure  | 1,000.60   | 676.53                    | 2,020.82                  |                       | 3,455.97              | 4,536.18                  | 3,841.13               | 9,400.12                  | 8,072.30                | 19,068.59                |
|             | Gross Profit   | 3,897.38   | 3,747.67                  | 8,073.95                  | 7,313.54              | 14,350.21             | 6,665.76                  | 6,241.30               | 12,384.47                 | 11,810.77               | 21,851.01                |
| 6           | Depreciation   | 1,473.51   | 898.08                    | 2,676.76                  | 1,737.38              | 3,763.38              | 1,799.72                  | 1,400.84               | 3,303.40                  |                         | 5,446.96                 |
| 7<br>8      | Operating Profit Before Interest<br>Interest   | 2,423.87<br>299.39                                 | 2,849.59<br>421.64        | 5,397.19<br>533.35        | 5,576.16<br>854.94    | 10,586.83<br>1,496.36 | 4,866.04<br>728.98        | 4,840.46<br>894.78     | 9,081.07<br>1,083.48      | 9,239.84<br>1,421.08    | 16,404.05<br>2,316.35    |
| 9           | Exceptional Items  | 299.39   | 421.04                    | 333.33                    | 054.94                | 1,490.30              | 48.05                     | 62.19                  | 40.84                     | 62.19                   | (273.91)                 |
| 10          | Operating Profit after Interest and Exceptional Items  | 2,124.48   | 2,427.95                  | 4,863.84                  | 4,721.22              | 9,090.47              | 4,089.01                  | 3,883.49               | 7,956.75                  | 7,756.57                | 13,813.79                |
| 11          | Other Income   | 769.43   | 385.28                    | 1,275.97                  | 787.13                | 1,534.25              | 770.85                    | 2,165.84               | 1,186.12                  |                         | 2,858.15                 |
| 12          | Profit from Ordinary Activities before Tax   | 2,893.91   | 2,813.23                  | 6,139.81                  | 5,508.35              | 10,624.72             | 4,859.86                  | 6,049.33               | 9,142.87                  | 10,324.36               | 16,671.94                |
| 13          | Tax Expense - Current Tax  | 579.00   | 480.35                    | 1,131.00                  | 783.65                | 1,689.19              | 1,144.66                  | 1,167.91               | 2,045.14                  | 2,061.01                | 3,600.62                 |
|             | - Fringe Benefit Tax   | 373.00   | <del>-</del> 00.05        | 1,101.00                  | 17.21                 | 36.30                 | 1,144.00                  | 1,107.51               | 2,043.14                  | 22.21                   | 38.60                    |
|             | - Deferred Tax   | 190.91   | 141.15                    | 449.12                    | 350.18                | 654.07                | 190.45                    | 141.15                 | 448.66                    | 350.18                  | 499.89                   |
|             | - Mat Entitlement  | (472.00)   | (61.91)                   | (885.02)                  | (64.68)               | (1,535.38)            | (472.00)                  | (61.91)                | (885.03)                  | (64.67)                 | (1,535.38)               |
| 14<br>15    | Net Profit from Ordinary Activities after Tax<br>Extra Ordinary Prior Period Items - Net       | 2,596.00   | 2,253.64                  | 5,444.71                  | 4,421.99              | 9,780.54<br>17.46     | 3,996.75                  | 4,802.18               | 7,534.10                  | 7,955.63                | 14,068.21<br>2.98        |
| 16          | Net Profit   | 2,596.00   | 2,253.64                  | 5,444.71                  | 4,421.99              | 9.798.00              | 3,996.75                  | 4,802.18               | 7.534.10                  | 7,955.63                | 14.071.19                |
| ١           | Less: Minority Interest  |  |                           | -                         | -1,121.00             | -                     | 207.22                    | 140.67                 | 340.52                    | 531.17                  | 1,076.27                 |
|             | Net Profit after Minority Interest   | 2,596.00   | 2,253.64                  | 5,444.71                  | 4,421.99              | 9,798.00              | 3,789.53                  | 4,661.51               | 7,193.58                  | 7,424.46                | 12,994.92                |
| 17          | Paid up Equity Share Capital   | 2,610.17   | 2,236.77                  | 2,610.17                  | 2,236.77              | 2,496.23              | 2,610.17                  | 2,236.77               | 2,610.17                  | 2,236.77                | 2,496.23                 |
|             | (Face value of Rs.2 each) (Corresponding period of the previous                                |  |                           |                           |                       |                       |                           |                        |                           |                         |                          |
|             | year Rs.10 per equity share)   |  |                           |                           |                       |                       |                           |                        |                           |                         |                          |
| 18          | Reserves (excluding revaluation reserves)  | _  | -                         | -                         | -                     | 76,518.06             | -                         | -                      | -                         | -                       | 95,448.15                |
| 19          | Earnings Per Share (Not Annulised)   |  |                           |                           |                       | ,                     |                           |                        |                           |                         |                          |
|             | Before Extraordinary Item  |  |                           |                           |                       |                       |                           |                        |                           |                         |                          |
|             | (Face Value of Rs 2 per equity share,<br>Rs.10 per equity share for previous year)             |  |                           |                           |                       |                       |                           |                        |                           |                         |                          |
|             | - Basic  | 2.02   | 10.08                     | 4.29                      | 19.77                 | 8.53                  | 2.94                      | 21.47                  | 5.67                      | 35.57                   | 11.57                    |
|             | - Diluted  | 2.02   | 9.70                      | 4.29                      | 19.05                 | 8.53                  | 2.94                      | 19.90                  | 5.67                      | 33.20                   | 11.55                    |
|             | After Extraordinary Item   |  |                           |                           |                       |                       |                           |                        |                           |                         |                          |
|             | (Face Value of Rs 2 per equity share,<br>Rs.10 per equity share for previous year)             |  |                           |                           |                       |                       |                           |                        |                           |                         |                          |
|             | - Basic  | 2.02   | 10.08                     | 4.29                      | 19.77                 | 8.54                  | 2.94                      | 21.47                  | 5.67                      | 35.57                   | 11.33                    |
|             | - Diluted  | 2.02   | 9.70                      | 4.29                      | 19.05                 | 8.53                  | 2.94                      | 19.90                  | 5.67                      | 33.20                   | 11.32                    |
| 20          | Operating Cash Earning Per Share   |  |                           |                           |                       |                       |                           |                        |                           |                         | H                        |
|             | (Face Value of Rs 2 per equity share,  |  |                           |                           |                       |                       |                           |                        |                           |                         |                          |
|             | Rs.10 per equity share for previous year) - Basic  | 2.94   | 14.45                     | 6.06                      | 28.82                 | 11.04                 | 4.12                      | 28.09                  | 7.93                      | 48.34                   | 15.18                    |
|             | - Diluted  | 2.94   | 13.61                     | 6.06                      | 27.15                 | 11.04                 | 4.12                      | 25.82                  | 7.93                      | 44.63                   | 15.16                    |
| 21          | Public Shareholding  |  |                           |                           |                       |                       |                           |                        |                           |                         |                          |
|             | a. Number of Shares  | 39,374,345   | 4,140,853                 |                           |                       |                       | 39,374,345                |                        | 39,374,345                |                         | 33,677,240               |
| 22          | b. Percentage of Shareholding Promoters and promoter group Shareholding                        | 30.17%   | 18.51%                    | 30.17%                    | 18.51%                | 26.98%                | 30.17%                    | 18.51%                 | 30.17%                    | 18.51%                  | 26.98%                   |
|             | a) Pledged/Encumbered  |  |                           |                           |                       |                       |                           |                        |                           |                         | l l                      |
|             | - Number of shares   | NIL  | NIL                       | NIL                       | NIL                   | NIL                   | NIL                       | NIL                    | NIL                       | NIL                     | NIL                      |
|             | - Percentage of shares (as a % of the total  | NIL  | NIL                       | NIL                       | NIL                   | NIL                   | NIL                       | NIL                    | NIL                       | NIL                     | NIL                      |
|             | shareholding of promoter and promoter group)   | ,  | ,,,,                      | ,                         | ,                     | ,                     | K                         | N,111                  | λ                         | N,111                   | , I                      |
|             | Percentage of shares (as a% of the total<br>share capital of the Company)                      | NIL  | NIL                       | NIL                       | NIL                   | NIL                   | NIL                       | NIL                    | NIL                       | NIL                     | NIL                      |
|             | b) Non-encumbered  |  |                           |                           |                       |                       |                           |                        |                           |                         |                          |
|             | - Number of shares   | 91,134,025   | 18,226,805                | 91,134,025                | 18,226,805            | 91,134,025            | 91,134,025                | 18,226,805             | 91,134,025                | 18,226,805              | 91,134,025               |
|             | - Percentage of shares (as a % of the total  | 100%   | 100%                      | 100%                      | 100%                  | 100%                  | 100%                      | 100%                   | 100%                      | 100%                    | 100%                     |
|             | shareholding of promoter and promoter group)   | 69.83%   | 81.49%                    | 69.83%                    | 81.49%                | 73.02%                | 69.83%                    | 81.49%                 | 69.83%                    | 81.49%                  | 73.02%                   |
|             | <ul> <li>Percentage of shares (as a% of the total<br/>share capital of the Company)</li> </ul> | o9.83%   | 01.49%                    | o9.83%                    | 01.49%                | 73.02%                | o9.83%                    | 01.49%                 | 09.83%                    | 01.49%                  | 73.02%                   |
| Notes       | · · · · · · · · · · · · · · · · · · ·  |  |                           |                           |                       |                       |                           |                        |                           |                         |                          |

#### Notes:

### Standalone Financial Results:

- The Un-audited Financial Results of the Company for the quarter ended June 30, 2010 and the Statement of Assets and Liabilities as at June 30, 2010 have been reviewed by the Audit Committee and Statutory Auditors as required under Clause 41 of the Listing Agreement and approved by the Board of Directors at its meeting held on August 14, 2010.
   The Income Tax Department issued assessment orders for the Company, whereby, the claim of deduction by the Company under section 80-IA (4) was disallowed from assessment years 2004-05 onwards.
- 2. The Income Tax Department issued assessment orders for the Company, whereby, the claim of deduction by the Company under section 80-IA (4) was disallowed from assessment years 2004-05 onwards. The Company has filed an appeal against the assessment orders. Accordingly, the Income Tax liability of the Company pending in Appeal and not provided for is Rs 65 crs. The Company has been advised that it has a sound defense in this matter; hence the Company has continued to provide Current Tax under the provisions of Minimum Alternate Tax.
- 3. Operating cash earning per share are calculated by adding deferred tax, depreciation and MAT entitlement to Profit after Tax and dividing by outstanding shares.
- 1. There were no complaints pending at the beginning of the quarter. 01 complaint was received during the quarter and the same was disposed off. No complaint was pending at the end of the quarter.
- 5. Figures for the previous period / year have been regrouped / restated, wherever necessary.

#### Consolidated Financial Results:

- I. The consolidated financial results include the financial results of Indian subsidiaries viz. Hindustan Cargo Limited, Contech Transport Services Pvt. Ltd., Sealand Terminals Pvt. Ltd., South Asia Terminals Pvt. Ltd. and overseas subsidiaries viz. Allcargo Belgium N.V. and Asia Lines Ltd.
- 2. The net profit has been arrived at after taking into account minority interest share but before the adjustment of write-off of Goodwill, if any.
- Figures for the previous period / year have been regrouped / restated, wherever necessary.



| П | SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED (STANDALONE) |   |                           |                           |   |                           |                         |  |
|---|--|---|---------------------------|---------------------------|---|---------------------------|-------------------------|--|
| I | FOR THE QUARTER AND HALF YEAR ENDED JUNE 30, 2010              |   |                           |                           |   |                           | (Rs. in Lakhs)          |  |
| ı | Sr.  |   |                           | r Ended                   | Six Mont                                | Year Ended                |                         |  |
|   | No.  | Particulars                             | 30.06.2010<br>(Unaudited) | 30.06.2009<br>(Unaudited) | 30.06.2010<br>(Unaudited)               | 30.06.2009<br>(Unaudited) | 31.12.2009<br>(Audited) |  |
| ı | 1  | Segment Revenue                         | (Onaddited)               | (Ollaudited)              | (Ollaudited)                            | (Onaudited)               | (Addited)               |  |
| П | Ί.   | a. Multimodal Transport Operations      | 8,922.09                  | 6,362.92                  | 18,236.59                               | 13,808.23                 | 28,476.42               |  |
| ı |  | b. Container Freight Station Operations | 4,565.60                  | 3,459,76                  | 9,033.30                                | 6.951.83                  | 15,320.08               |  |
| П |  | c. Equipment Hiring Division            | 3,248.32                  | 2,217,36                  | 6,340.77                                | 4,547.45                  | 9.862.43                |  |
| П |  | less: Inter Segment Revenue             | 519.59                    | 397.79                    | 992.36                                  | 862.80                    | 1,983.31                |  |
| ı |  | Total                                   | 16,216.42                 | 11,642.25                 | 32,618.30                               | 24,444.71                 | 51,675.62               |  |
| ı | 2  | Results                                 | ,                         | ,                         | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,                         | ,                       |  |
| П |  | Profit before Tax and Interest          |                           |                           |   |                           |                         |  |
| ı |  | a. Multimodal Transport Operations      | 864.99                    | 1,101.63                  | 1,941.57                                | 2,038.08                  | 3,595.05                |  |
| ı |  | b. Container Freight Station Operations | 2,020.54                  | 1,799.43                  | 4,158.11                                | 3,595.98                  | 7,804.17                |  |
|   |  | c. Equipment Hiring Division            | 518.30                    | 440.75                    | 1,150.48                                | 1,096.38                  | 2,326.23                |  |
| ı |  | Total                                   | 3,403.83                  | 3,341.81                  | 7,250.16                                | 6,730.44                  | 13,725.45               |  |
| ı |  | Less                                    |                           |                           |   |                           |                         |  |
| ı |  | i. Interest                             | (299.40)                  | (421.64)                  | (533.35)                                | (854.94)                  | (1,496.34)              |  |
| ı |  | ii. Other unallocable expenditure       | (979.95)                  | (492.22)                  | (1,852.97)                              | (1,154.28)                | (3,138.64)              |  |
| ı |  | Add                                     |                           |                           |   |                           |                         |  |
| П |  | Other unallocable income                | 769.43                    | 385.28                    | 1,275.97                                | 787.13                    | 1,534.25                |  |
| Ш |  | Profit Before Tax                       | 2,893.91                  | 2,813.23                  | 6,139.81                                | 5,508.35                  | 10,624.72               |  |
| ı | 3  | Capital Employed                        |                           |                           |   |                           |                         |  |
| Ш |  | a. Multimodal Transport Operations      | 5,083.08                  | 5,229.58                  | 5,083.08                                | 5,229.58                  | 4,861.58                |  |
| П |  | b. Container Freight Station Operations | 19,134.73                 | 18,968.06                 | 19,134.73                               | 18,968.06                 | 18,790.57               |  |
| Ц | _  | c. Equipment Hiring Division            | 33,403.55                 | 17,618.63                 | 33,403.55                               | 17,618.63                 | 20,802.35               |  |
|   |  | Total                                   | 57,621.36                 | 41,816.27                 | 57,621.36                               | 41,816.27                 | 44,454.50               |  |
| ŀ |  | TATEMENT OF ASSETS & LIARUITES AS REQUI | DED 1111DES 1             | N. AUGE 4455              | (1) OF THE :                            | 1071110 4 6 7 7           | FIARLIT                 |  |

STATEMENT OF ASSETS & LIABILITES AS REQUIRED UNDER CLAUSE 41(V) (h) OF THE LISTING AGREEMENT

|  | Standalone (                                | Rs. in Lakhs) | Consolidated (Rs.in Lakhs)        |                                   |  |
|--|---|---------------|-----------------------------------|-----------------------------------|--|
| Particulars                              | As on As on 30.6.2010 30.6.2009 (Unaudited) |               | As on<br>30.6.2010<br>(Unaudited) | As on<br>30.6.2009<br>(Unaudited) |  |
| SHAREHOLDERS FUND:                       |   |               |                                   |                                   |  |
| (a) Capital                              | 2,610.17                                    | 2,236.77      | 2,613.17                          | 2,239.77                          |  |
| (b) Share Warrants                       | -   | 2,936.22      | -                                 | 2,936.22                          |  |
| (c) Employee Stock Option outstanding    | 127.01                                      | 150.20        | 127.01                            | 150.20                            |  |
| (d) Reserves and Surplus                 | 91,908.06                                   | 48,799.31     | 110,210.91                        | 63,693.13                         |  |
| LOAN FUNDS                               | 18,818.88                                   | 19,082.75     | 31,593.98                         | 29,666.10                         |  |
| DEFERRED TAX                             | 3,104.15                                    | 2,142.10      | 2,351.05                          | 1,419.10                          |  |
| MINORITY INTEREST                        | -   | -             | 1,955.78                          |                                   |  |
| TOTAL                                    | 116,568.27                                  | 75,347.35     | 148,851.90                        | 101,529.52                        |  |
| FIXED ASSETS                             | 58,290.60                                   | 39,869.01     | 90,806.98                         | 69,174.40                         |  |
| INVESTMENTS                              | 22,143.50                                   | 17,418.48     | 19,215.02                         | 9,681.50                          |  |
| CURRENT ASSETS, LOANS AND ADVANCES       |   |               |                                   |                                   |  |
| (a) Inventories                          | 372.12                                      | 210.25        | 372.12                            |                                   |  |
| (b) Sundry Debtors                       | 8,857.94                                    | 8,080.07      | 26,142.60                         | 21,011.60                         |  |
| (c) Cash and Bank balances               | 817.46                                      | 1,300.00      | ,                                 | 9,766.90                          |  |
| (d) Other current assets                 | 2.32  | 1.62          | 2.32                              | 1.30                              |  |
| (e) Loans and Advances                   | 34,499.44                                   | 14,742.61     | 32,444.39                         | 15,726.97                         |  |
| LESS: CURRENT LIABILITIES AND PROVISIONS |   |               |                                   |                                   |  |
| (a) Liabilities                          | 8,288.70                                    | 6,183.05      | ,                                 | · ·                               |  |
| (b) Provisions                           | 126.41                                      | 94.49         | 1,821.65                          | 649.60                            |  |
| MISCELLANEOUS EXPENDITURE                |   |               |                                   |                                   |  |
| (Not written off or adjusted)            | -   | 2.85          | -                                 | 49.20                             |  |
| TOTAL                                    | 116,568.27                                  | 75,347.35     | 148,851.90                        | 101,529.52                        |  |

Place: Mumbai Date: August 14, 2010 For and on behalf of the Board Allcargo Global Logistics Limited Shashi Kiran Shetty Chairman & Managing Director

Allcargo's present operations are in seven key areas of the logistics business:

Multi-modal Transport Operations | Container Freight Stations | Project and ODC Cargo Handling
| Airfreight | Transport Logistics | Equipment Hiring | Warehousing